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# PRODUCT BROCHURE 2012

## **PRODUCT BROCHURE 2012**

### CONTENTS

•	BBOXX Solar Kit Systems	3
	BB5 Solar Kit	4-5
	BB7 Solar Kit	6-7
	BB12 Solar Kit	8-9
	BB17 Solar Kit	10-11
	BB38 Solar Kit	12-13
	BB120 Solar Kit	14-15
•	BBOXX Off-Grid and On-Grid Solar Systems	16-17
	BB400 Off-Grid Solar System	18-19
	BB800 Off-Grid Solar System	20-21
	BB1200 Off-Grid Solar System	22-23
	BB2400 Off-Grid Solar System	24-25
	BB4000 Off-Grid Solar System	26-27
	BB400 On-Grid Solar Backup System	28-29
	BB800 On-Grid Solar Backup System	30-31
	BB400 On-Grid Backup System	32-33
	BB800 On-Grid Backup System	34-35
•	BBOXX LED Lighting Solutions	36
•	BBOXX Solar Kit Accessories	37
•	BBOXX TV Systems	38
•	BBOXX Batteries and Solar Panels	39
•	BBOXX Large Solar Installations	40
•	BBOXX Energy Kiosk Solution	41-42
•	BBOXX Marketing Material	43
•	Product Shipping Details	44
•	General Warranty Statement	45

#### **ABOUT BBOXX**

BBOXX is a global provider of integrated technology, consulting and transformation services dedicated solely to the electrification markets in developing countries. Our innovative products are designed to cater for a wide range of energy needs, from basic lighting to full AC electricity.

We aim to combine local knowledge, our history of successful electrification projects and our global research and logistical base to create a paradigm shift in electrification in the developing world.



## **BBOXX Solar Kit Systems**



### **KEY PRODUCT FEATURES**

- "Plug and Play Design"
- Robust Battery Box Casing
- Polycrystalline Solar Panels
- Sealed Lead Acid Batteries
- High Efficiency LED Lights
- Multiple USB Phone Charger
- Grid Charger





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- 3

## **BBOXX BB5 Solar Kit**



### **KEY PRODUCT FEATURES**

- BB5 Battery Box
- 7W Solar Panel
- Grid Charger
- 1 x LED Lamp
- USB Phone Charger

Our entry-level, affordable 12V DC battery box is capable of powering DC appliances including LED lights, phones, low power TV's and radios

#### **Detailed Product Specification**

Control Unit: Continuous DC Output Power: 60W. Removable Fuse. Low/High Voltage, Thermal, Overload and Short-circuit Protection, Battery State of Charge Display, Two USB Outputs, Four 12V DC Outputs.
Solar Panel: 7W Flexible Polycrystalline Solar Panel with 10m cable and Integrated Connector
Battery: 5Ah, 12V Sealed Lead Acid, Maintenance Free Battery
LED Lights: One 2W LED Light with 8m cable and Integrated Connector
Other Accessories: USB Multiple Phone Charger, Two Spare Fuses, User Manual, Grid Charger
Weight: (2.6kg ex Accessories, 4kg Package Weight) Dimensions: (Control Box: 185mm x 85mm x 135mm)

See the next page for a breakdown of typical appliances that can be powered using the BB5 Solar Kit



On one complete charge you can use these appliances as follows:

Charge 11 phones Or Have 22h of 1 x 2W LED light Or Watch 9h of 5W TV Or Listen to 11h of 4W radio

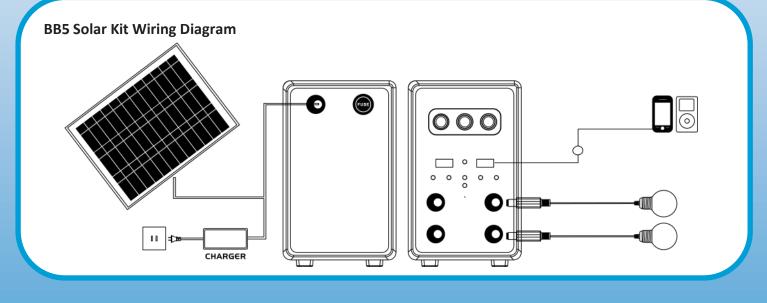






2000 2000 On one complete charge and connected to the solar panel you can power all these appliances in 1 day:

> Charge 4 phones + Have 7h of 1 x 2W LED light + Watch 4h of 5W TV + Listen to 4h of 4W radio





## **BBOXX BB7 Solar Kit**



### **KEY PRODUCT FEATURES**

- BB7 Battery Box
- 15W Solar Panel
- Grid Charger
- 2 x LED Lamps
- USB Phone Charger

Our entry-level 12V DC battery box is capable of powering DC appliances including LED lights, phones, low power TV's and radios

#### **Detailed Product Specification**

Control Unit: Continuous DC Output Power: 60W. Removable Fuse. Low/High Voltage, Thermal, Overload and Short-circuit Protection, Battery State of Charge Display, Two USB Outputs, Four 12V DC Outputs.
Solar Panel: 15W Polycrystalline Solar Panel with 10m cable and Integrated Connector
Battery: 7Ah, 12V Sealed Lead Acid, Maintenance Free Battery
LED Lights: Two 2W LED Lights with 8m cable and Integrated Connector
Other Accessories: USB Multiple Phone Charger, Two Spare Fuses, User Manual, Grid Charger
Weight: (3.68kg ex Accessories, 6.8kg Package Weight) Dimensions: (Control Box: 185mm x 80mm x 260mm )

See the next page for a breakdown of typical appliances that can be powered using the BB7 Solar Kit



On one complete charge you can use these appliances as follows:



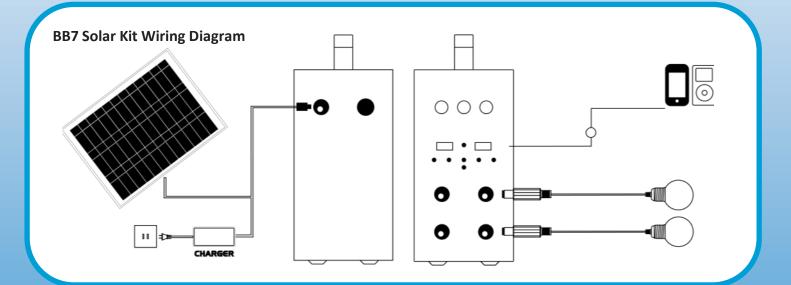
On one complete charge and connected to the solar panel you can power all these appliances in 1 day:

Charge 17 phones Or Have 32h of 2W LED light Or Watch 13h of 5W TV Or Listen to 14h of 4W radio





Charge 5 phones + Have 12h of 2W LED light + Watch 8h of 5W TV + Listen to 6h of 4W radio





## **BBOXX BB12 Solar Kit**



### **KEY PRODUCT FEATURES**

- BB12 Battery Box
- 30W Solar Panel
- Grid Charger
- 3 x LED Lamps
- USB Phone Charger

Our mid-range 12V DC battery box is capable of powering DC appliances including LED lights, phones, low power TV's and radios

#### **Detailed Product Specification**

Control Unit: Continuous DC Output Power: 100W, Removable Fuse. Low/High Voltage, Thermal, Overload and Short-circuit Protection, Battery State of Charge Display, Two USB Outputs, Four 12V DC Outputs.
Solar Panel: 30W Polycrystalline Solar Panel with 10m cable and Integrated Connector
Battery: 12Ah, 12V Sealed Lead Acid, Maintenance Free Battery
LED Lights: Three 2W LED Lights with 8m cable and Integrated Connector
Other Accessories: USB Multiple Phone Charger, Two Spare Fuses, User Manual, Grid Charger
Weight: (5.4kg ex Accessories, 11.8kg Package Weight) Dimensions: (Control Box: 200mm x 108mm x 270mm)

See the next page for a breakdown of typical appliances that can be powered using the BB12 Solar Kit



On one complete charge you can use these appliances as follows:

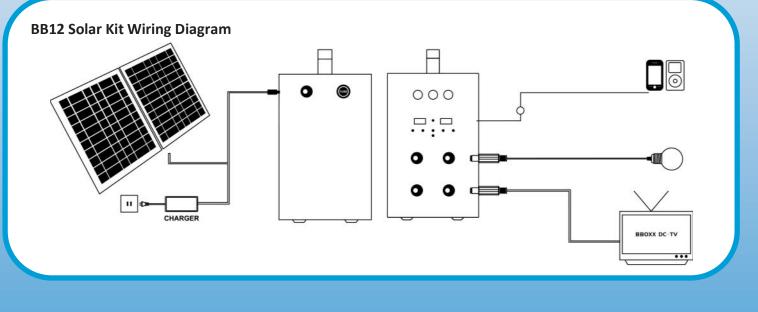


On one complete charge and connected to the solar panel you can power all these appliances in 1 day:

Charge 26 phones Or Have 54h of 2W LED light Or Watch 22h of 5W TV Or Listen to 26h of 4W radio



Charge 12 phones + Have 24h of 2W LED light + Watch 12h of 5W TV + Listen to 12h of 4W radio





## **BBOXX BB17 Solar Kit**



### **KEY PRODUCT FEATURES**

- BB17 Battery Box
- 50W Solar Panel
- Grid Charger
- 3 x LED Lamps
- USB Phone Charger

Our mid-range 12V DC battery box is capable of powering DC appliances It is also capable of powering AC devices (max 120W) using an external inverter

#### **Detailed Product Specification**

Control Unit: Continuous DC Output Power: 100W, Inverter Connection and Removable Fuse. Low/High Voltage, Thermal, Overload and Short-circuit Protection, Battery State of Charge Display, Two USB Outputs, Four 12V DC Outputs.
 Solar Panel: 50W Polycrystalline Solar Panel with 10m cable and Integrated Connector
 Battery: 17Ah, 12V Sealed Lead Acid, Maintenance Free Battery
 LED Lights: Two 2W LED Lights with 8m cable AND One 6W LED Tube Light with 8m cable and Integrated Connector
 Other Accessories: USB Multiple Phone Charger, Two Spare Fuses, User Manual, Grid Charger
 Weight: (7.02kg ex Accessories, 15kg Package Weight) Dimensions: (Control Box: 205mmx85mmx310mm)

See the next page for a breakdown of typical appliances that can be powered using the BB17 Solar Kit



On one complete charge you can use these appliances as follows:



Charge 38 phones Or Have 78h of 2W LED light Or Watch 31h of 5W TV Or Listen to 38h of 4W radio Or

Shave for 15h

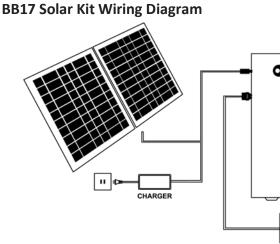


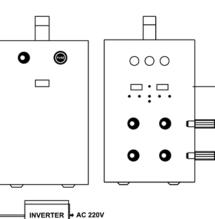
1000 500 Have 24h of 2W LED light + Watch 20h of 5W TV + Listen to 20h of 4W radio + Shave for 8h

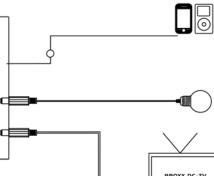
On one complete charge and connected

to the solar panel you can power all these appliances in 1 day:

Charge 18 phones









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## **BBOXX BB38 Solar Kit**



### **KEY PRODUCT FEATURES**

- BB38 Battery Box
- 120W Solar Panel
- Grid & Laptop Charger
- 4 x LED Lamps
- USB Phone Charger

Our high capacity 12V DC battery box is capable of powering DC appliances It also includes an inbuilt inverter to power AC devices up to 300W

### **Detailed Product Specification**

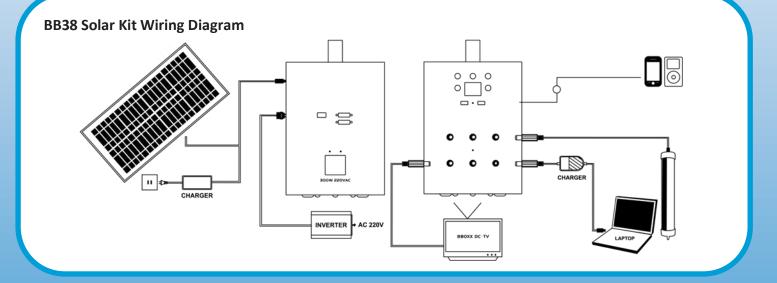
Control Unit: Continuous Output Power: 300W, Modified Sine Wave Inverter and Removable Fuse. Low/High Voltage, Thermal, Overload and Short-circuit Protection, Battery, AC and Solar Panel State of Charge Display, Two USB Outputs, Six 12V DC Outputs.
 Solar Panel: 120W Polycrystalline Solar Panel with 10m cable and Integrated Connector
 Battery: 38Ah, 12V Sealed Lead Acid, Maintenance Free Battery
 LED Lights: Four 6W LED Tube Lights with 8m cable and Integrated Connector
 Other Accessories: DC Laptop Charger, USB Multiple Phone Charger, Two Spare Fuses, User Manual, Grid Charger
 Weight: (16.9kg ex Accessories, 19.5kg ex Solar Panel) Dimensions: (Control Box: 300mmx180mmx345mm)

See the next page for a breakdown of typical appliances that can be powered using the BB38 Solar Kit



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On one complete charge you can use the-On one complete charge and connected se appliances as follows: to the solar panel you can power all these appliances in 1 day: Charge 15 phones Watch 68h of 5W 8"TV + Have 24h of 2x2W LED light and a 5W Or LED Watch 17h of 20W 15"TV + Or Watch 12h of 8" TV Shave for 34h + Or Listen to 12h of 4W radio Run a Laptop for 11h + Shave for 6h Or + More than 24h of LED lights, radio Watch 12h of 20W 15"TV and charge more than 80 phones + 6h of laptop charging





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## **BBOXX BB120 Solar Kit**



### **KEY PRODUCT FEATURES**

- BB120 Battery Box
- 180W Solar Panel
- Grid & Laptop Charger
- 4 x LED Lamps
- **USB Phone Charger**

Our top of the range 12V DC battery box is capable of powering DC appliances It also includes an inbuilt inverter to power AC devices up to 600W

#### **Detailed Product Specification**

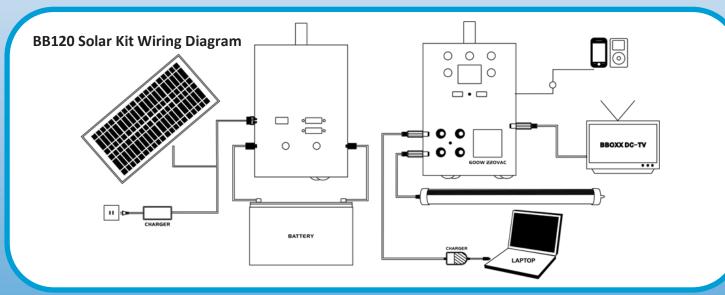
Control Unit: Continuous Output Power: 600W, Modified Sine Wave Inverter and Removable Fuse. Low/High Voltage, Thermal, Overload and Short-circuit Protection, Battery, AC and Solar Panel State of Charge Display, Two USB Outputs, Four 12V DC Outputs.
 Solar Panel: 180W Polycrystalline Solar Panel with 10m cable and Integrated Connector
 Battery: 120Ah, 12V Sealed Lead Acid, Maintenance Free Battery. External Battery Connector.
 LED Lights: Four 6W LED Tube Lights with 8m cable and Integrated Connector
 Other Accessories: DC Laptop Charger, USB Multiple Phone Charger, Two Spare Fuses, User Manual, Grid Charger
 Weight: (2.95kg Control Box Weight) Dimensions: (Control Box: 120mm x 105mm x 290mm)

See the next page for a breakdown of typical appliances that can be powered using the BB120 Solar Kit



**1**4

On one complete charge you can use the-On one complete charge and connected se appliances as follows: to the solar panel you can power all these appliances in 1 day: Charge 22 phones Watch 216h of 5W 8"TV + Have 24h of 4x2W LED light and 2 x 5W Or LED Watch 54h of 20W 15"TV + Or Watch 12h of 8"TV Shave for 108h + Listen to 12h of 4W radio Or + Run a Laptop for 36h Shave for 12h Or + More than 24h of LED lights, radio 24h of 20W 15"TV and charge more than 250 phones + 24h of laptop charging





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## **BBOXX Off-Grid Solar Systems**



### **KEY PRODUCT FEATURES**

- BBOXX Developed Control Unit
- High Efficiency External Inverter
- Polycrystalline Solar Panels
- Sealed Lead Acid Batteries
- Solar Panel & Battery Mounting
- Solar Panel & Battery Wiring



### **BBOXX On-Grid Backup Systems**



## **BB400 Off-Grid Solar System**



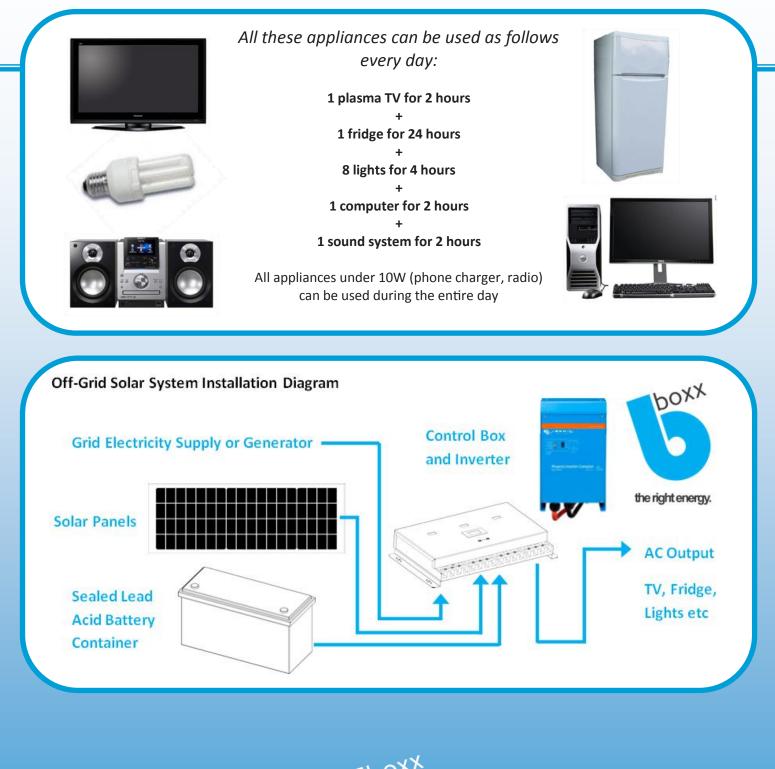
Our entry level and affordable off-grid solar home system is capable of powering a wide range of AC electrical appliances in a typical small suburban home

#### **Detailed Product Specifications**

Inverter: Continuous Output Power: 1300W, Maximum Surge Output Power: 3000W, Pure Sine Wave 230V 50Hz Output, 94% Maximum Efficiency. Thermal, Overload, Short-circuit and Earth-fault Protection. Computer Interface.
 Solar Charge Controller and Connection Box: 20A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.
 AC Input-Output: Connection to grid electricity supply and household wiring system.
 Battery: 2 x 200Ah 12V Batteries with battery casing, fusing and wiring.
 Solar Panels: 2 x 250W Polycrystalline Solar Panels with mounting and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB400 Off-Grid Solar System







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• 19

## **BB800 Off-Grid Solar System**



Our entry level and affordable off-grid solar home system is capable of powering a wide range of AC electrical appliances in a typical small suburban home

#### **Detailed Product Specifications**

Inverter: Continuous Output Power: 1300W, Maximum Surge Output Power: 3000W, Pure Sine Wave 230V 50Hz Output, 94% Maximum Efficiency. Thermal, Overload, Short-circuit and Earth-fault Protection. Computer Interface.
 Solar Charge Controller and Connection Box: 30A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.
 AC Input-Output: Connection to grid electricity supply and household wiring system.
 Battery: 4 x 200Ah 12V Batteries with battery casing, fusing and wiring.
 Solar Panels: 4 x 250W Polycrystalline Solar Panels with mounting and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB400 Off-Grid Solar System





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- 21

## **BB1200 Off-Grid Solar System**



Our medium sized and affordable off-grid solar home system is capable of powering a wide range of AC electrical appliances in a typical medium sized suburban home

#### **Detailed Product Specifications**

Inverter: Continuous Output Power: 1300W, Maximum Surge Output Power: 3000W, Pure Sine Wave 230V 50Hz Output, 94% Maximum Efficiency. Thermal, Overload, Short-circuit and Earth-fault Protection. Computer Interface.
 Solar Charge Controller and Connection Box: 2 x 30A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.
 AC Input-Output: Connection to grid electricity supply and household wiring system.
 Battery: 6 x 200Ah 12V Batteries with battery casing, fusing and wiring.
 Solar Panels: 6 x 250W Polycrystalline Solar Panels with mounting and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB1200 Off-Grid Solar System







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- 23

## **BB2400 Off-Grid Solar System**



Our medium sized and affordable off-grid solar home system is capable of powering a wide range of AC electrical appliances in a typical medium sized suburban home

#### **Detailed Product Specifications**

Inverter: Continuous Output Power: 2500W, Maximum Surge Output Power: 6000W, Pure Sine Wave 230V 50Hz Output, 94% Maximum Efficiency. Thermal, Overload, Short-circuit and Earth-fault Protection. Computer Interface.
 Solar Charge Controller and Connection Box: 4 x 30A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.
 AC Input-Output: Connection to grid electricity supply and household wiring system.
 Battery: 12 x 200Ah 12V Batteries with battery casing, fusing and wiring.
 Solar Panels: 12 x 250W Polycrystalline Solar Panels with mounting and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB2400 Off-Grid Solar System







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## **BB4000 Off-Grid Solar System**



Our top of the range off-grid solar home system is capable of powering a wide range of high powered AC electrical appliances in a large suburban home or business

#### **Detailed Product Specifications**

Inverter: Continuous Output Power: 2500W, Maximum Surge Output Power: 6000W, Pure Sine Wave 230V 50Hz Output, 94% Maximum Efficiency. Thermal, Overload, Short-circuit and Earth-fault Protection. Computer Interface.
 Solar Charge Controller and Connection Box: 4 x 45A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.
 AC Input-Output: Connection to grid electricity supply and household wiring system.
 Battery: 20 x 200Ah 12V Batteries with battery casing, fusing and wiring.
 Solar Panels: 20 x 250W Polycrystalline Solar Panels with mounting and wiring.

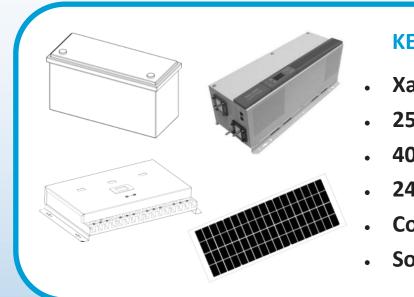
See the next page for a breakdown of typical appliances that can be powered using the BB4000 Off-Grid Solar System







## **BB400 On-Grid Solar Backup**



### **KEY PRODUCT FEATURES**

- Xantrex TR2424E Inverter Charger
- 250W of Solar Panels
- 400Ah of SLA Batteries
- 2400W Output Power
- Control Box & Charge Controller
- Solar Panel & Battery Mounting

Our mid-range on-grid solar home backup system is capable of powering a wide range of AC electrical appliances in a home or business with a very unstable or unreliable grid connection.

### **Detailed Product Specifications**

Xantrex TR2424E Inverter/Charger: Continuous Output Power: 2400W, Maximum Surge Output Power: 4800W, Pure Sine Wave 230V 50Hz Output, 92% Maximum Efficiency, 120-253VAC and 41-68Hz Voltage Input Range, Thermal, Overload, Short-circuit and Earth-fault Protection. Digital Display.

Solar Charge Controller and Connection Box: 20A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.

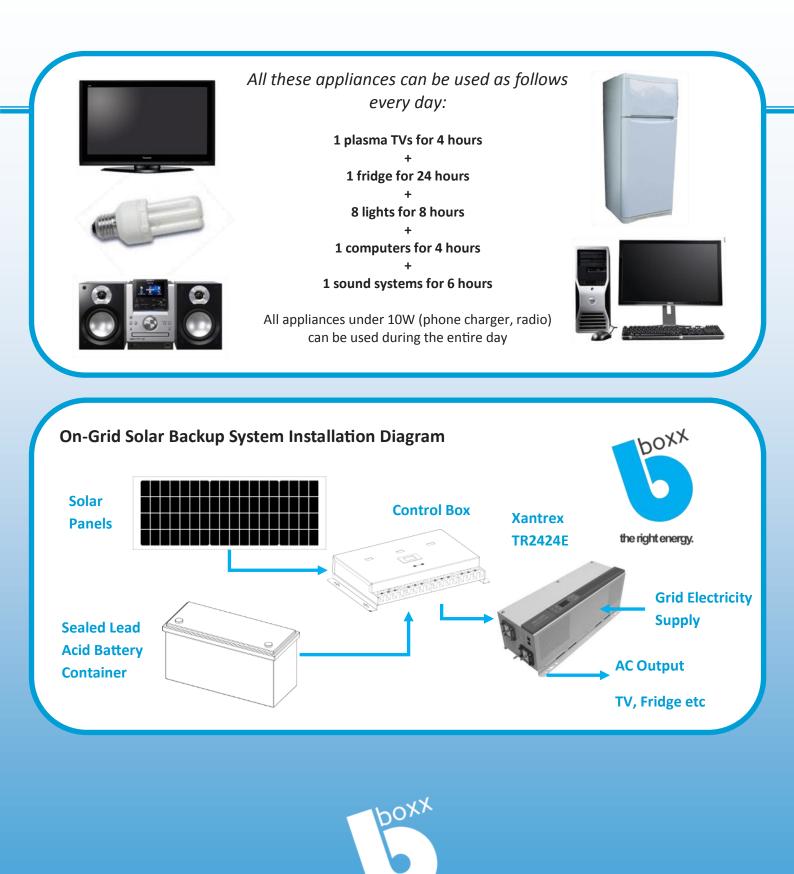
AC Input-Output: Connection to grid electricity supply with automatic (<40ms) transfer relay rated at 15A AC

Battery: 2 x 200Ah 12V Batteries with battery casing, fusing and wiring.

Solar Panels: 1 x 250W Polycrystalline Solar Panels with mounting and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB400 On-Grid Solar Backup





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- 29

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## **BB800 On-Grid Solar Backup**



Our high end on-grid solar home backup system is capable of powering a wide range of AC electrical appliances in a home or business with a very unstable or unreliable grid connection.

#### **Detailed Product Specifications**

Xantrex TR2424E Inverter/Charger: Continuous Output Power: 2400W, Maximum Surge Output Power: 4800W, Pure Sine Wave 230V 50Hz Output, 92% Maximum Efficiency, 120-253VAC and 41-68Hz Voltage Input Range, Thermal, Overload, Short-circuit and Earth-fault Protection. Digital Display.

Solar Charge Controller and Connection Box: 30A Rating with PWM functionality. DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.
 AC Input-Output: Connection to grid electricity supply with automatic (<40ms) transfer relay rated at 15A AC</li>

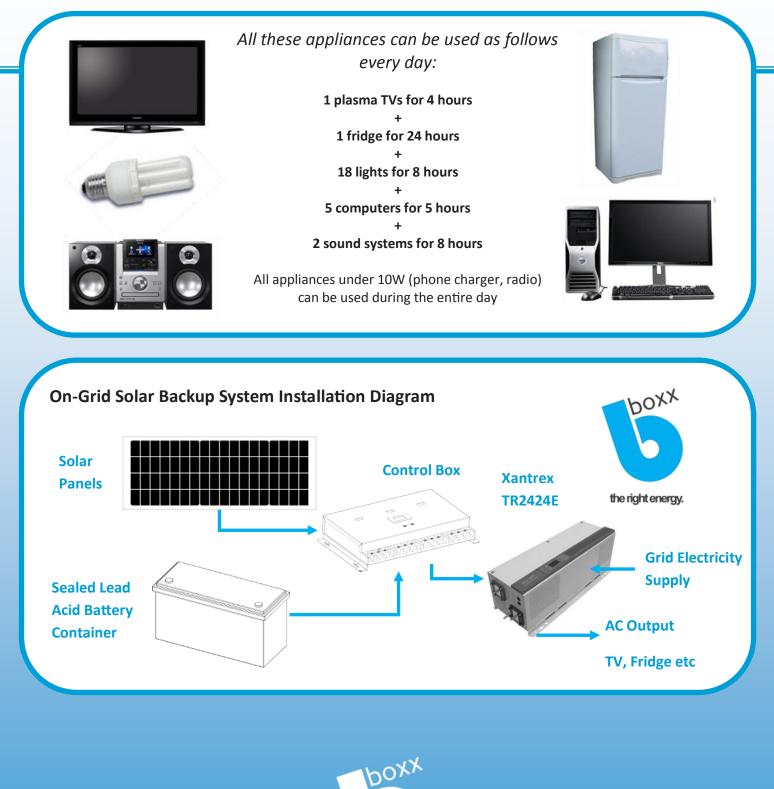
AC input-Output: Connection to grid electricity supply with automatic (<40ms) transfer relay r

**Battery:** 4 x 200Ah 12V Batteries with battery casing, fusing and wiring.

Solar Panels: 2 x 250W Polycrystalline Solar Panels with mounting and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB800 On-Grid Solar Backup



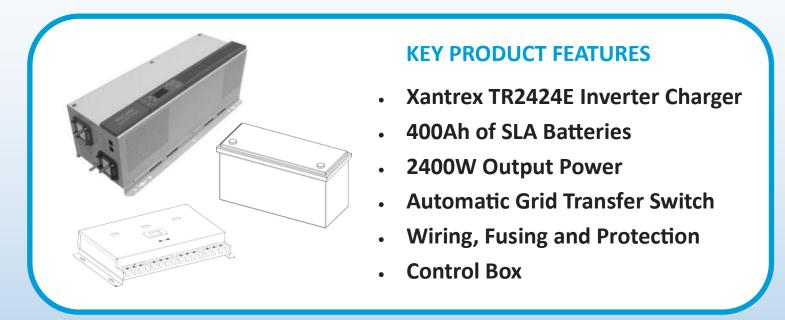




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- 31

## **BB400 On-Grid Backup System**



Our mid-range on-grid backup system is capable of powering a wide range of AC electrical appliances in a home or business with an unstable or unreliable grid connection.

#### **Detailed Product Specifications**

Xantrex TR2424E Inverter/Charger: Continuous Output Power: 2400W, Maximum Surge Output Power: 4800W, Pure Sine Wave 230V 50Hz Output, 92% Maximum Efficiency, 120-253VAC and 41-68Hz Voltage Input Range, Thermal, Overload, Short-circuit and Earth-fault Protection. Digital Display.

**Connection Box:** DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.

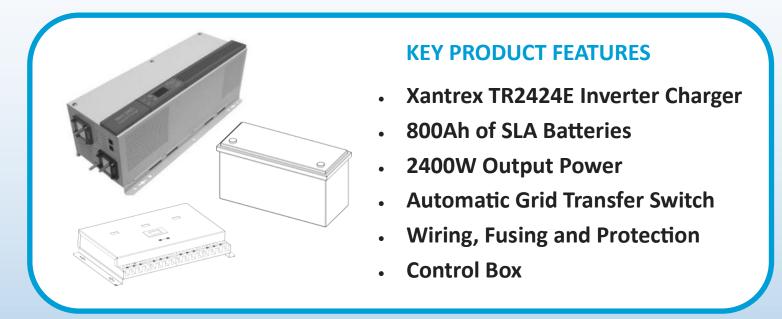
**AC Input-Output:** Connection to grid electricity supply with automatic (<40ms) transfer relay rated at 15A AC **Battery:** 2 x 200Ah 12V Batteries with battery casing, fusing and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB400 On-Grid Backup





## **BB800 On-Grid Backup System**



Our high-end on-grid backup system is capable of powering a wide range of AC electrical appliances in a home or business with an unstable or unreliable grid connection.

#### **Detailed Product Specifications**

Xantrex TR2424E Inverter/Charger: Continuous Output Power: 2400W, Maximum Surge Output Power: 4800W, Pure Sine Wave 230V 50Hz Output, 92% Maximum Efficiency, 120-253VAC and 41-68Hz Voltage Input Range, Thermal, Overload, Short-circuit and Earth-fault Protection. Digital Display.

**Connection Box:** DC reverse polarity, low voltage and overcurrent protection. Integrated AC and DC fuses. DC outputs for low power lighting systems.

**AC Input-Output:** Connection to grid electricity supply with automatic (<40ms) transfer relay rated at 15A AC **Battery:** 4 x 200Ah 12V Batteries with battery casing, fusing and wiring.

See the next page for a breakdown of typical appliances that can be powered using the BB800 On-Grid Backup





## **BBOXX LED Lights**



### **KEY PRODUCT FEATURES**

- Compatible with BBOXX
   Solar Kit Products
- Robust Casing
- 8m Cable
- High Efficiency LED's
- Available in LED Tube or Bulb Varieties

### **Power Ratings Available**

All products come with 8m cable and include temperature, voltage and current protection features.

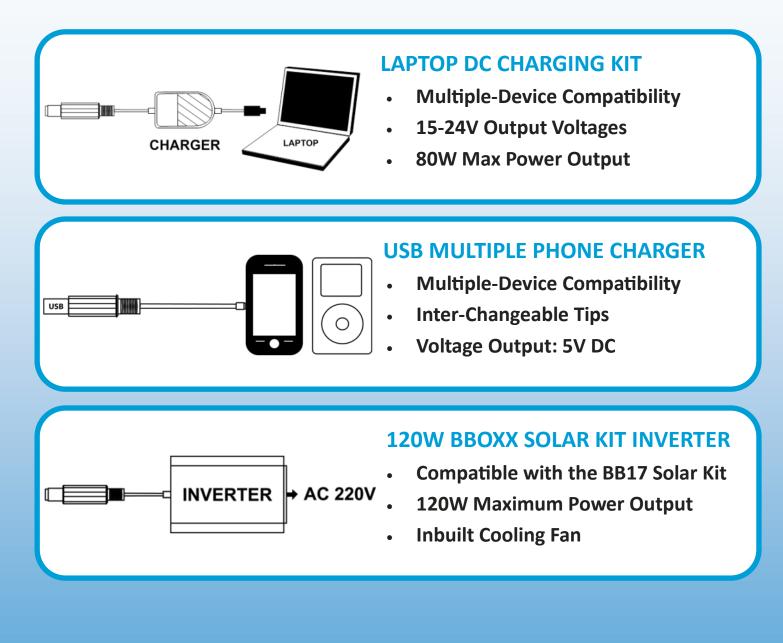


Spotlight, Tube and other AC LED's (suitable for use with our on-grid systems) are also available.

Contact: info@bboxx.co.uk for more details



## **BBOXX Solar Kit Accessories**





## **BBOXX TV Systems**



### **KEY PRODUCT FEATURES**

- Compatible with BBOXX
   Solar Kits
- Low Power Consumption
- Multi-Language and Format Support
- Satellite and RF Antennas

### **TV Technical Details:**

- Screen Sizes: 8 inch, 15 inch & 22 inch
- Power Consumption from 5W (8 inch) to 45W (22 inch)
- 0-99 Analogue Channels
- NTSC and PAL Tuner Compatibility
- Supports External Aerial, VGA and Sound Connections
- For further details, contact: info@bboxx.co.uk

### **TV Accessory Products:**

- Low Power 12V DC Digital and Satellite Decoders and DVD Player
- External High Gain Antenna

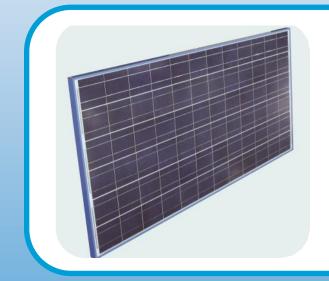


### **BBOXX Batteries & Solar Panels**



### **BBOXX SEALED LEAD ACID BATTERIES**

- Battery Sizes from 5Ah to 500Ah
- 2V, 6V and 12V Types Available
- Maintenance Free AGM Type Battery
- Compatible with BBOXX Solar Kit and
   Home Installation Systems



### **BBOXX PHOTOVOLTAIC PANELS**

- Power Ratings from 5W to 280W
- Mono or Poly Crystalline Types
- Anodized Aluminum Frames
- Full EU and Export Certifications
- High Quality Silicon Wafers



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### **BBOXX Large PV Installations**



### **KEY PRODUCT FEATURES**

BBOXX is able to offer custom made, affordable solar systems to cater for intensive energy needs. We can design systems for both off-grid and on-grid use, in sizes from 500W to 5MW.

- Professionally designed and tailored to meet your energy needs
- High quality batteries, inverters and solar panels for business and household use
- Installation services and training of local operation
- Integrated with grid electricity or existing generators
- Prices vary depending on installation size
- For further information contact: info@bboxx.co.uk



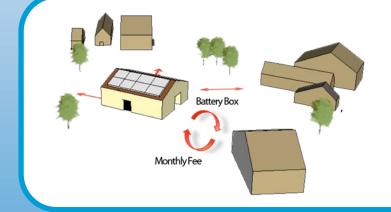
## **BBOXX Energy Kiosk Solution**



### **KEY PRODUCT FEATURES**

- Scalable & Affordable Rural Electrification Solution
- Attractive Financial Returns
- Central Power Generation
- BBOXX Battery Box Products
   & Accessories

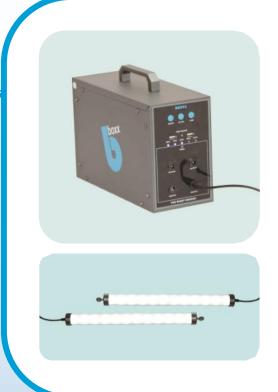
1.6 billion people around the world do not have access to electricity. The Energy Kiosk concept designed by BBOXX's charitable arm, e.quinox, aims to resolve the issue of rural electrification in developing countries.



### THE ENERGY KIOSK CONCEPT

- Central Power Generation
   through PV, Grid or Hydro
- Decentralized Distribution through BBOXX Battery Boxes





### **ENERGY KIOSK SET-UP PROCESS**

- Uses BBOXX battery boxes & accessories
- Suitable for between 150 to 500 users
- Deposit paid by the user for insurance
- Recharge fees based on price of kerosene and existing energy services
- Maintenance, replacement of products
   & shopkeeper training paid for by kiosk
   revenue

	Number of Energy Kiosk Users				
ESTIMATED FINANCIAL FORECASTS	200	300	400	500	
Estimated Investment Cost Investment Cost/household	<b>\$ 55,093</b> <i>\$ 275</i>	<b>\$ 83,838</b> <i>\$ 279</i>	<b>\$ 109,335</b> \$ 273	<b>\$135,201</b> \$270	
Estimated Average Annual Maintenance Cost Annual Maintenance Cost/household	<b>\$ 16,079</b> <i>\$ 80</i>	<b>\$ 21,929</b> \$ 73	<b>\$ 27,665</b> \$ 69	<b>\$ 33,612</b> <i>\$ 67</i>	
Estimated Annual Revenues	\$ 33,479	\$ 50,218	\$ 66,958	\$ 83,697	
Estimated Annual Operating Gross Profit	\$ 19,074	\$ 30,800	\$ 42,640	\$ 54,269	

NOTE: The financial estimations given in this document are provided as a guide to be used for project estimation purposes. The forecasts are based on the best available data gathered from e.quinox and BBOXX projects during 2008 to 2011 in rural Rwanda and Tanzania. BBOXX will not accept liability for financial decisions taken as a result of statements in this document without prior consultation with BBOXX and/or evaluation of the local economic conditions prevalent in the planned kiosk area.

The Energy Kiosk solution has been developed and tested by e.quinox. See <u>www.e.quinox.org.uk</u> for more details.



## **BBOXX Marketing Material**



### **KEY PRODUCTS OFFERED**

- BBOXX Product Flyers
- BBOXX Advertising Tent
- BBOXX Advertising Flag
- BBOXX Banner
- BBOXX Brochure
- BBOXX Polo Shirts



BBOXX is proud of its brand and the

value it represents and will endeavour to support our partners around the world through effective marketing material. BBOXX aims to offer our partners the knowledge, the tools and expertise to successfully reach customers around the world.





- 43 -

## **Product Shipping Details**

The weight and volume of our products are given in the below table to help you calculate shipping costs to your chosen destination.

l tra m	Mahuma	14/-1-64				
Item	Volume	Weight				
SOLAR KITS						
B85 kit	0.003	3				
B87 Kit	0.027	8.1				
BB12 Kit	0.035	11.6				
8817 Kit	0.044	14.6				
<b>BB38 liit</b>	0.15	35				
88120 Kft	0.25	55				
BATTERY BOXES (NO SOLAR PANEL)						
885	0.003	25				
887	0.004	5.3				
8812	0.01	7.4				
8817	0.01	9.2				
8838	0.04	19.5				
B8120	0.1	37.5				
OFF-GRID SOLAR SYSTEMS						
BB400-OFF	0.8	195				
BB800-OFF	1.6	325				
B81200-OFF	22	455				
B82400-CITF	4	1100				
B84000-CIFF	7	1600				
ON-GRID BACKUP SOLAR SYSTE	MS					
88400-ON	0.7	160				
88800-ON	1.4	320				
ON GRID BACKUP SYSTEMS						
88400-BU	05	140				
88800-BU	12	280				
12VDC LIGHTS						
2W < LED < 6W	contact	BBOXX				
TVs						
8" 12VDC TV	0.006	11				
15" 12VDC TV	0.01	2.4				
21" 12VDC TV	0.085	5				
12VDC satellite decoder	0.005	1.25				
12VDC digital decoder	0.003	0.95				
12VDC DVD player	0.005	1.73				
SOLAR PANELS						
W <panel<250w bboxx<="" contact="" th=""></panel<250w>						
SLA 12V BATTERIES						
	SAH <sla <200ah="" battery="" bboxx<="" contact="" th=""></sla>					

### **BBOXX General Warranty**

#### **GENERAL TERMS AND CONDITIONS**

- The warranty period will be NINE calendar months for all BBOXX UK products (the "Product") from date of purchase, excluding sealed lead acid batteries. A warranty of 10 years will be provided on solar panel degradation below 80% of nominal value. Date of purchase is indicated on the validated receipt provided by the distributor or local BBOXX representative.
- All BBOXX products sold through our shop or distributors are guaranteed to be free from defects in workmanship and parts in the warranty period. Defects that occur within this warranty period, under normal use and care will be repaired or replaced at our discretion, solely at our option with no charge for parts or labour.
- BBOXX reserves the right to replace the Product or relevant part with the same or equivalent product or part, rather than repair it. Where a replacement is provided the Product or part replaced becomes the property of BBOXX. BBOXX may replace parts with refurbished parts. Replacement of the Product or a part does not extend or restart the Warranty period.
- The benefits conferred by this warranty are in addition to all rights and remedies in respect of the product that the consumer has under the Trade Practices Act and similar state and territory laws.
- The Warranty is transferable to a new owner, in the event of sale of the Product, provided the new owner has the receipt of purchase and the Product is still within the guaranteed period.

#### **PROOF OF PURCHASE**

- All BBOXX products have been manufactured to the highest quality standards and are warranted to the original purchaser or gift recipient only. This warranty is not transferable.
- Please keep your purchase docket or receipt as proof of purchase and as proof of the date on which the purchase was made. The purchase docket or receipt must be presented with the warranty when making a claim under this warranty. If in the event the receipt of purchase is not presented, then this warranty is invalid.

#### SERVICE OR REPLACEMENT DURING THE WARRANTY PERIOD

- In the event that this product is Dead On Arrival (DOA), the owner has 14 days in which to return the Product to the retailer or place of purchase for a new replacement. If the owner does not return the product within 14 days then the Product will be treated under normal warranty conditions. Under normal warranty conditions the product must be returned to the Retailer, place of purchase, or any BBOXX branch closest to your location. Please ensure that the product is properly packaged so as to ensure that no damage occurs to the product during transit. Also make sure you have included an explanation of the problem.
- In the event that the goods requiring repair under warranty, the owner is responsible for the cost of transportation to and from BBOXX branches. Whilst in transit the goods are at the owner's risk.

#### **GENERAL EXCLUSIONS AND LIMITATIONS**

- In the event that no identical Product is available for service repair, BBOXX has the right to replace the Product with a device of equal capacity, or offer the customer the choice of a Product upgrade which may incur an extra cost.
- This warranty is limited to defects in workmanship or parts. All defective products or parts will be repaired or replaced, including accessory products that have been used fairly and in accordance with the general criteria. This warranty does not cover manuals and packaging, line cords or wiring.
- This warranty does not cover any defect caused by an accident, misuse, abuse, improper installation or operation, lack of reasonable care, unauthorized medication, loss of parts, tampering or attempted repair by a person not authorized by the distributor.
- The warranty will not apply if damage, malfunction or failure resulting from alterations, accident, misuse, abuse, fire, liquid spillage, mis-adjustment of customer controls, use on an incorrect voltage, power surges and dips, thunderstorm activity, voltage supply problems, tam pering or unauthorized repairs by any persons, use of defective or incompatible accessories, exposure to abnormally corrosive conditions, acts of God or entry by any insect, vermin or foreign object in the Product.
- This warranty does not cover damage arising during transportation, installation or while moving the Product, or to any transportation costs of the Product or any parts thereof to and from the owner, unless otherwise specified in these warranty conditions.
- BBOXX will not be liable for any loss, damage or alterations to (1) third party furniture, hardware or software; or (2) programs, data or information stored on any media or any part of the Product, no matter how occurring; or for any loss or damage arising from loss of use, loss of profits or revenue, or for any resulting indirect or consequential loss or damage.

This warranty does not cover normal wear and tear of the Product or parts. BBOXX will not provide refund directly to end-user in any circumstances BBOXX excludes all other warranties, conditions, terms, representations and undertakings whether express or implied.